



# NorCal Business Aviation Association

NorCalBAA.org

## **NorCal Business Aviation Newsletter: March 2012**

Greetings everyone,

Another month in the books for us as March comes to a close. We hope everyone enjoyed our luncheon with Gulfstream as our sponsor and Randy Gaston, Gulfstream's VP of Flight Operations as our keynote speaker. Randy gave us a great presentation on how Gulfstream is handling information management in the iPad era. I'd like to thank Gulfstream for generously sponsoring our luncheon, giving us program updates and providing a terrific keynote subject for our members.

I just want to remind everyone that you have an opportunity to suggest our keynote speakers. If you want to hear from a particular expert/vendor, let us know. We're trying our best to manage this and I absolutely want us to provide something for EVERYONE. Thank you so much for being members and attending our meetings. Our attendance numbers this year have risen greatly from last year.

Our luncheon on April 10th will be at Michaels again starting at 11:30 am. Our sponsor will be Bloomer deVere and we'll have Mark Bloomer and Craig Bowers as our speakers talking to us about the aircraft market. They will discuss current valuation trends and project where things might be headed in 2012. They will also discuss things to consider during a pre-buy evaluation, from both the buyer and seller's perspective. If you are considering a change to your fleet composition or just want to learn more about the process, this is a presentation you'll want to attend.

We'll also have a special award presented to one of our members for 50 years of safe flying! A representative from the San Jose Flight Standards District Office (FSDO) will make the presentation.

### **NCBAA Advocacy:**

Our Mentoring Committee is working hard to prepare for our first scholarship award to be presented to the winner at our meeting in Hayward May 8th. After reaching out to over 15 colleges in Northern California, the applications have now been received and will be presented to the NCBAA selection committee for review. The NCBAA will be highlighting the recipient and our commitment to provide

talented, young minds with fresh ideas to the business aviation industry as well as focus on the NCBAA's mission to support our members in the areas of Safety, Advocacy and Community Outreach.

Our May 8th meeting will be a special and fun event for everyone. It will be hosted by NCBAA member company Ascend Development at the Hayward Executive Airport (HWD) and will include static displays of both new aircraft flown in by OEM's and a stunning, vintage Grumman Albatross! Here are some other companies generously participating at the Hayward meeting; Dassault, Embraer, Hawker Beechcraft, AvantAir, SP Aviation, Memley Aviation, CTP, APP Jet Center and Air Culinaire. The meeting will be in Ascend's private hangar complex and the static displays will be walking distance away. This will have the feel of an air show as you'll be doing some walking ,though not too much.

Our keynote speaker will be John Van Geffen, an aviation attorney for Avialex . John has a presentation of aviation legal issues that will be very informative to all of us holding a license. As previously mentioned, we will award our scholarship at this event. We'll have a gourmet catered lunch available and we'll also concluding an E-Bay auction of a functioning motorcycle outfitted to look like a PT-17 Stearman. The auction starts on April 9th and ends at the luncheon on May 8th. All proceeds from the sale of this motorcycle will be donated to the NCBAA scholarship fund!



“The motorcycle was inspired and built Greg Inkman, noted aviation enthusiast and artist based in Topeka, KS. It's fully operational, starts at the touch of the electric starter and runs as it should. It's the perfect choice for those short trips between hangars.”

We look forward to seeing you at our April 10<sup>th</sup> meeting at Michaels. Please let us know if you have any questions or comments. We'd love to hear them.

Fly Safe,  
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