

## NorCal Business Aviation Newsletter: August 2013

Hello Everyone,

Thanks to those who made it to our July meeting sponsored by our friends at Jet Aviation. Our appreciation also goes out to Richard Walsh for a spirited and informative discussion on "Managing the Talent Pipeline in Business Aviation". This was good presentation on another important subject impacting many flight departments.

### September 10<sup>th</sup>, 2013

**Our next meeting is scheduled for September 10<sup>th</sup> at 11:30 a.m. and will be held at Michael's Shoreline Restaurant in Mountain View and sponsored by Cessna.** Our speaker will be Doug May, Director of Flight Test for Cessna. Doug will talk to us about what a typical flight test program looks like. This should be a good discussion with insight into the workings of a successful flight test program.

#### A little about our sponsor:

**Cessna** is the world's leading general aviation company. Since its inception in 1927, Cessna has designed, produced and delivered nearly 200,000 airplanes around the globe. This includes 6,500 Citation business jets, making it the largest fleet of business jets in the world. Today, Cessna has two principal lines of business: aircraft sales and aftermarket services. Aircraft sales include Citation business jets, Caravan single-engine utility turboprops, single-engine piston aircraft and lift solutions by Citation Air. Aftermarket services include parts, maintenance, inspection and repair services. In 2012, Cessna delivered 571 aircraft, including 181 Citation business jets, and reported revenues of \$3.111 billion. More information about Cessna Aircraft Company is available at [cessna.com](http://cessna.com).

### No NCBAA Meeting in October

This is due to the NBAA Convention in Las Vegas October 22-24. See you there!

### NCBAA Advocacy

#### NCBAA Mentoring Committee

For the second half of year, the mentoring committee has switched directions and is now focusing on the professional development of our NCBAA membership. With that in mind, two scholarships are now listed on the NCBAA web page. We have an ARGUS SMS 3-day course and an AIRCARE Initial FACTS three-day course for Flight Attendants. The time frame to fill out the scholarships is short. Please take advantage of these opportunities. <http://www.norcalbaa.org/>

The NCBAA is now pairing up with the National Guard's **Work for Warriors** program here in California. The objective of the program is to reduce the unemployment rate of the men and women leaving the armed forces, well qualified individuals who would do well in business aviation, airmen, mechanics, avionics techs to mention just a few. Please contact Victoria Collom ([vcollom@flitelogistics.com](mailto:vcollom@flitelogistics.com)) for further information. We want to do whatever we can to support our troops coming home and help them with transitioning to a civilian job.

## NCBAA Administration

If you are reading this newsletter and feel that the NCBAA is a valuable asset to the local business aviation community, then we kindly ask for you to consider becoming a paid member. Our organization is an all-volunteer group and membership dues help pay for our events and scholarships. We would not be doing this without you and we cannot do this without you!

## **NCBAA Announcements**

### **Aircare FACTS Open House at Long Beach**

Our friends at Aircare Solutions Group are celebrating its new training facility in Long Beach with an open house luncheon for the Business Aviation Community.

Aircare Solutions Group is celebrating the opening of their new emergency procedures training facility in Long Beach, CA with a catered luncheon for the California business aviation community on September 26<sup>th</sup> 2013.

The company will also be unveiling its latest and largest full-motion cabin simulator dubbed FACTS VIII. The simulator boasts new motion technology, and a host of other new training features including a simulated lithium battery fire in a laptop.

In addition to a great lunch, guests will have a chance to catch up with colleagues from other flight departments, and have afternoon 'play-time' with Aircare FACTS Training's unique training tools including hypoxia awareness trainers, walk-in fire trainer, simulator drills and BBJ slide and exits.

Aircare is providing transportation from Burbank and Van Nuys airports to Long Beach mid morning and returning mid-afternoon.

This is an RSVP only event. Those interested in attending should contact Dale Eldredge at Aircare Solutions Group for details. [Dale.e@aircaresolutionsgroup.com](mailto:Dale.e@aircaresolutionsgroup.com) or 360-754-9805.

### **Embraer's fly-by-wire simulator is coming to San Jose**

Advancements in "Fly-By-Wire" technology are creating compelling benefits for business aviation. Embraer Executive Jets will be hosting a hands-on opportunity for NCBAA members to experience Fly-By-Wire technology first hand.

Step into Embraer's desktop flight simulator and learn how Embraer is applying decades of Fly-By-Wire experience to its new midsize Legacy 500 and Legacy 450 airplanes. Get a behind the scenes look at the systems logic and implementation strategy for enhancing safety in everyday flight operations.

Additionally, discover how Embraer's application of Fly-By-Wire in their new Legacy 500 Legacy 450 mid-size jets improve the bottom line by reducing operating costs, improving field performance, and increasing payload capability.

This will be a really interesting event that I encourage all NCBAAs members to attend.

October 7, 2013  
San Jose Airport (SJC), Atlantic Aviation  
10am-2pm

Snacks and beverages will be provided and you can drop by as your schedule permits. However, please RSVP to Embraer's Regional Sales Director, Matt Brown, to ensure that space is available during the time you plan to visit. [mbrown@embraer.com](mailto:mbrown@embraer.com), 206.557.9783

I look forward to seeing everyone at our next meeting on September 10th.

Fly Safe!

**Brian Adamcik | NCBA**  
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