



## NorCal Business Aviation Newsletter: September 2012

Greetings Everyone,

I hope everyone enjoyed our August meeting with Dassault as our sponsor. We had two very informative speakers; Dr. Woody Saland, Director of Avionics and Pilot Training for Dassault; and Earl Marchesi from Corporate Air Parts. Woody spoke about Technology and Cabin Safety from the perspective of Dassault. Earl gave a terrific presentation on cabin safety equipment, operational considerations, maintainability and the options you have today.

I want to thank both Dassault and Corporate Air Parts for their generosity in sponsoring our meeting and providing talented speakers to instruct us. We really appreciate their interest in the NCBAA!

Our next meeting is scheduled for September 11th at 11:30 a.m. and will be held at Michaels in Mountain View. Our September meeting sponsor is Cessna. Ryan Fischer, Business Development Manager at Cessna will give us an introduction to the Cessna product line. Our speaker for the meeting will be Jim Lara, Principle with Gray Stone Advisors. Jim will speak to us about "Creating Value by Performance Based Metrics". He will explain to us how to improve your analytical skills, proactively communicate with your corporate bosses and decrease your chances of telling the boss, "I don't know."

If you want to find out more about our speaker content, please take a look at our website as we have more details posted there. We also have contact information for Cessna on our homepage. Here's a convenient link for you. <http://www.norcalbaa.org/>

### **NCBAA Advocacy**

We have several resources on our website that make for some terrific and useful reading. We have the ***Pilot's Bill of Right's*** posted in a file that is a very worthwhile read. Our U.S. Congress passed the Pilot's Bill of Right's Act on January 3rd this year. Please take a look when you have the time.

**EU-ETS:** We also have a point paper on the subject of EU-ETS. EU-ETS is short for "European Union Environmental Trading Scheme". It's a unilateral carbon-offsetting program affecting every aircraft

,regardless of registry, entering, operating or leaving the European Union. Please take a look as there are people and companies that will help you through this quandary.

**San Jose RFP Pre-Proposa I Meeting:** A Mandatory Pre-Proposal Conference and Site Visit is scheduled for Thursday, August 30, 2012, at 2 p.m. at the Airport Administrative Offices located at 1701 Airport Boulevard, Suite B-1130, San José, CA 95110-1206

**FAA Procedural Change Postponed:** In case you haven't heard, the FAA has backed off the August 15th enactment date for the SID terminology change. It looks like it will still happen, however it will be at a later date. Here's an article on the subject. <http://www.nbaa.org/ops/cns/pbn/climb-via.php>

**NCBAA Mentoring Committee** at work: Wendy O'Malley, a member of our Mentoring Committee, is arranging a panel discussion with the Job Corps Training Program, San Jose location (<http://tcu.jobcorps.gov/index.htm>) the morning of September 7th. This organization provides general training in the transportation industry to students. Wendy is organizing a panel (Wendy, John Swaney, Jeppesen rep and Victoria Collom) representing various jobs (pilot, dispatcher, customer service, aircraft management, scheduler, etc) in Business Aviation titled "A Day in Corporate Travel". We expect to reach about 50 students (18 -24 age range). Please pass this along to anyone interested in participating.

**Internship Opportunity:** Hewlett-Packard Chief of Maintenance's Aviation Department is offering a one-year student Maintenance Technician Internship. The position is for a maintenance technician preferably with an A&P license or close to receiving their license. A candidate can go to <http://www.hp.com/go/jobs>and search for job # 976512>.

Closing

We strive to stay on top of current events as they happen. If there is an issue you would like discussed or an idea you may have, please feel free to give us your input. We will try our best to illuminate it or get it resolved. Thank you very much for your interest in the Northern California Business Aviation Association, I'll see you at the next meeting.

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